



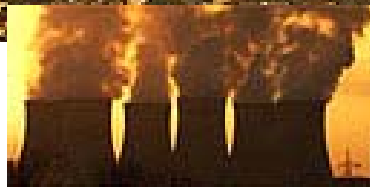
THINGS ARE ABOUT TO **CHANGE.**

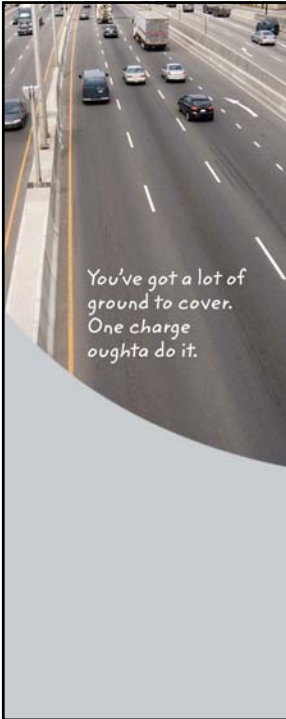
Bryon Bliss  
VP, Sales & Marketing



*No matter how  
you look at it,  
it just makes sense.*

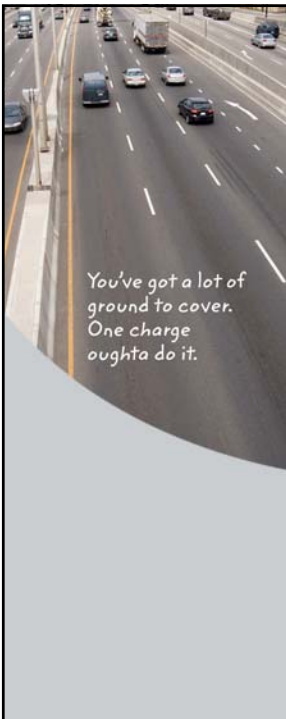
## Vehicle Emission Reality





## Political Climate

- AB 32: The California Warming Solutions Act of 2006
  - Reduce 2000 levels by 2010
  - Reduce 1990 levels by 2020
  - Reduce to 80% below 1990 levels by 2050
- Bush announced plan to reduce oil consumptions by 20% in 10 years



## Phoenix Invited to the White House





# Phoenix Motorcars

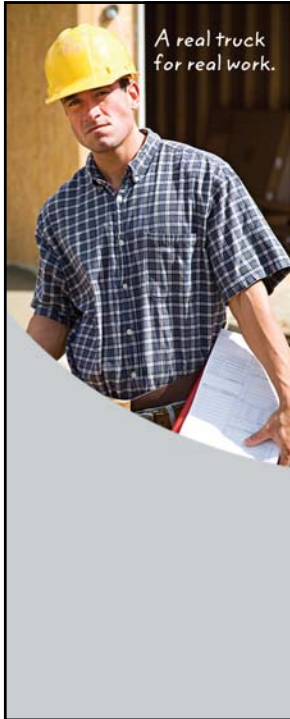
- Founded in 2001 in Ojai, California
- New CEO, November 2006
- From Research and Development to Commercial Production
- Phoenix moves to Ontario, California



# Phoenix Motorcars

- Focusing on California Fleets
- Availability
  - 500 vehicles in 2007
  - 6,000 vehicles in 2008
- Who are we speaking with?
  - Airports
  - Ports
  - Utilities
  - Cities
  - Taxi Fleets





# Sports Utility Truck

- Zero Emission
- All-Battery powered by Nanosafe™ battery
- 100+ miles per charge
- Speed of 95 m.p.h. carrying five passengers and a full payload
- High Torque: 0 to 60 m.p.h. in 10 seconds
- Long battery pack life: 250,000 miles/12+ years
- Off board charger: 10 minutes to recharge to 95% capacity
- On board charger: 5 to 6 hours to recharge from 220V plug-in
- Available configurations:
  - Mid-size 4-door Pickup (SUT)
  - Mid-size SUV



# Why is Phoenix Different?

- Long Useful Life
- Extended Range
- Rapid Charge Times
- Power/Weight Ratio
- Safety
- Size
  - Cargo
  - Passenger
- Available Today





## Safety/Comfort

- Certification to be completed soon
- Drivers and Passengers airbags
- Side Airbag option
- Low Center of Gravity
- 3800 lbs vehicle weight
- True Mid-size vehicle
- Five Passenger
- Power Steering
- 110 outlets inside vehicle



## Warranty/Service

- 3 year/36,000 mileage warranty
- 3 year unlimited battery mileage warranty
- We train your staff to maintain your vehicles and/or quickly resolve your issues
- No need to downsize staff



A real  
blue-sky solution



## Cost

- \$45,000 + tax
- Maintenance Costs:
  - No Oil to change
  - No Engine to regularly maintain
  - Approximately \$3 to fully charge
- CARB Rebate \$10,000/AQMD/Carl Moyer



## The Solution

- The Phoenix Motorcars can provide zero emission alternatives for:
  - Shuttle
  - Personnel Travel
  - Taxi Services
  - Maintenance
  - Ground Crews

Zero emission.  
Zip. Zilch. Nada.



No matter how  
you look at it,  
it just makes sense.



## Vehicle Emission Reality



## Summary

- The Need; Fleets face a daunting task
- Gas/Diesel/CNG prices are rising
- Aging Fleets
- National priority to reduce foreign oil dependency
- Global Warming reality
- **Phoenix Motorcars provides a real vehicle, providing a real solution, today!**

Zero emission.  
Zip. Zilch. Nada.



